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#### **Incitec Pivot Limited**

ABN 42 004 080 264



## **ACKNOWLEDGEMENT OF COUNTRY**

"I begin today by acknowledging the Traditional Custodians of the land on which we meet today, the lands of the Gadigal people of the Eora Nation. I pay my respects to their Elders past and present. I extend that respect to Aboriginal and Torres Strait Islander peoples joining us today."





## Separate and enhance value



Now is the time to accelerate our investment proposition to maximise value for shareholders

**Focus and** priority allocation



Unencumbered decisions to prioritise investment to help our strategy to further unlock value potential



- Strengthened positions
- Leading model and positions
- Iconic brand
- High quality customers
- Security of supply
- Decarbonisation pathway<sup>1</sup>

- Resilience through the cycle
- Network asset optimisation
- Margin discipline and growth
- Managing the nitrogen market
- Leading technology solutions

- Opportunity rich
- Underlying customer demand
- Technology to extract efficiently
- Industry consolidation

**Ambition** 



Accelerate earnings, achieve capital returns and sustainability targets **Execute investment opportunities through priority allocations** Progress global decarbonised ammonia upstream integration Target to deliver mid to high single digit underlying earnings growth

Result



Improved earnings and predictability driving returns through the cycle



## **Strengthened positions:**

## Who we are

Global explosives business with strong competitive advantages set up for growth

#### Growing presence driven by value proposition



#1 and #2 in selective and attractive markets



Strong brand recognition, leading customer value proposition



Leader in 'on the ground' technical explosives solutions



Servicing world's largest customers:













Leading model with technology driving wins, strong margins and ESG focus

## Vision to be the best in our markets, delivering **Zero Harm and outstanding technology driven** customer outcomes



Drive value through innovation on the ground



Industry leading products, solutions and support driving safety for our customers



Integrated model to support our value proposition



Play in the right markets with the right innovation to win

## **Strengthened positions:**



## Paris aligned emissions reduction opportunity

Pathway identified with key projects to deliver our ambition<sup>1</sup>



GHG emissions reduction opportunity of >40% by 2030 driven by N2O abatement at Moranbah and LOMO, sequestration at WALA



Thermal coal revenue represented c.12%<sup>2</sup> in FY21A mitigated through expansion into Q&C and metals

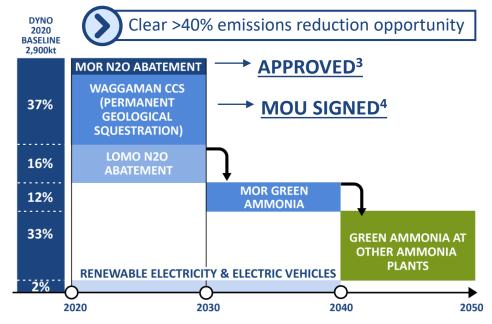




External verification underway to confirm Scope 3 baseline

Separation will add resources and help accelerate our ambitions

#### Scope 1 and 2: Emissions reduction profile



#### **Scope 3 GHG overview**



Our technology offering has the ability to reduce customer emissions with Delta-E reducing GHG through blast delivery efficiency



Targeting FY23 delivery of framework, FY25 systems in place to track and manage scope 3 GHG

## **Strengthened positions:**

## **Security of supply**

Integrated supply chain across highest quality markets underpinning significant advantages



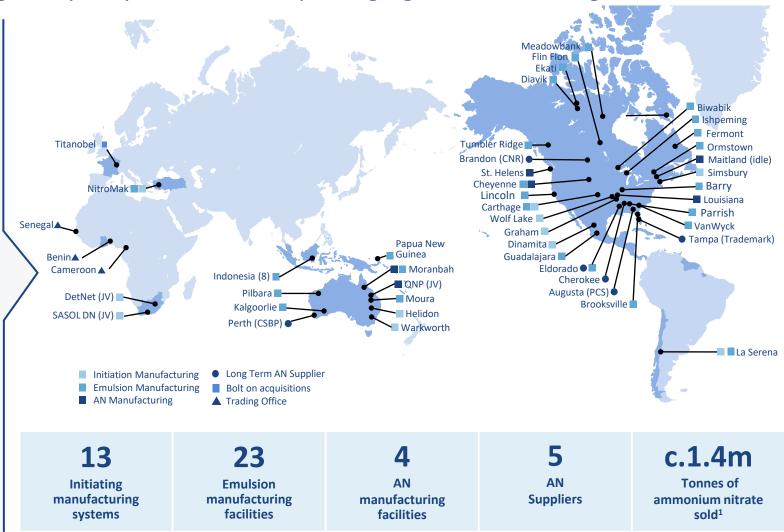
Efficient, vertically integrated ammonium nitrate (AN) manufacturing in 2 best markets



Our high quality footprint brings strategically located storage, distribution and expertise closer to customers



Initiation systems (IS)
manufacturing and assembly
across North and South America,
Australia, Indonesia, Europe and
South Africa

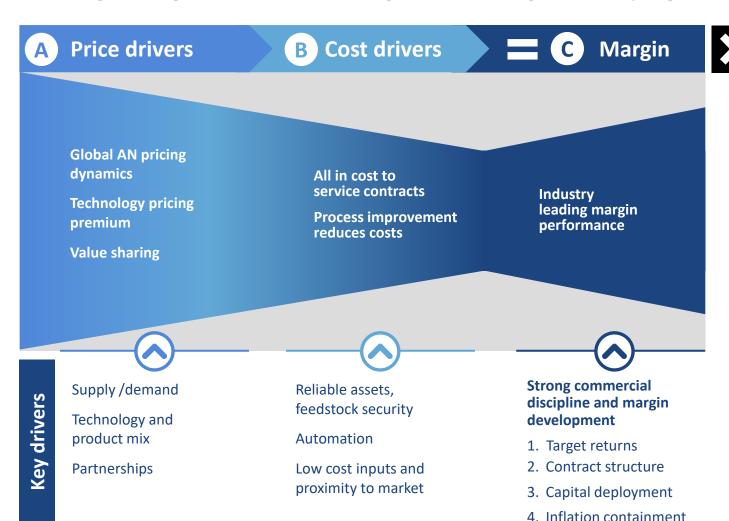


Dyno Nobel

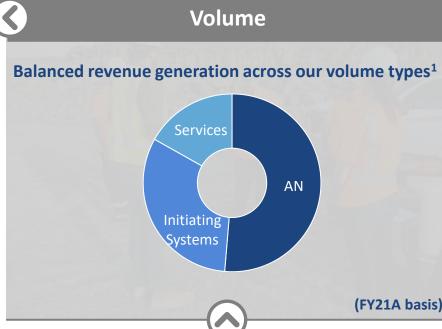
(1) Total Ammonium nitrate sold in 2021.

## **Disciplined value creation**

High margin business creating value through developing customer driven solutions







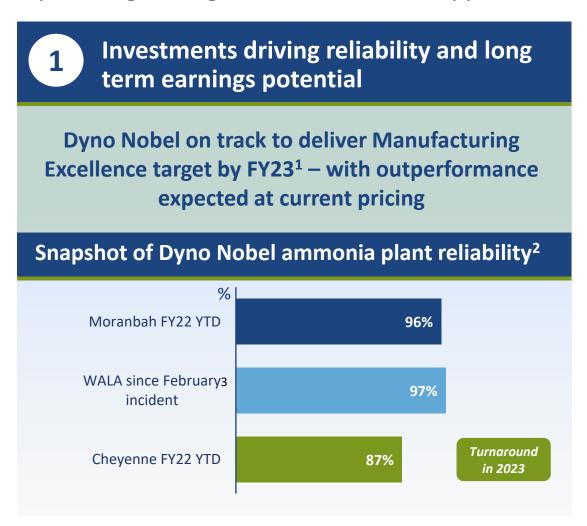
#### Integrated model with pull-through across value chain

- 1. Play in highest quality markets and resource deposits
- 2. Technology wins contracts and underpins pull-through
- 3. Technology development core to momentum
- 4. Continuous improvement initiatives produce more volumes

## DYNO Dyno Nobel

## **Network asset optimisation**

Optimising strategic assets to further support our leading downstream explosives business





Leverage efficiencies and upgrade supply chain capabilities

Low capital and high return capacity additions in IS<sup>4</sup> and AN<sup>5</sup>

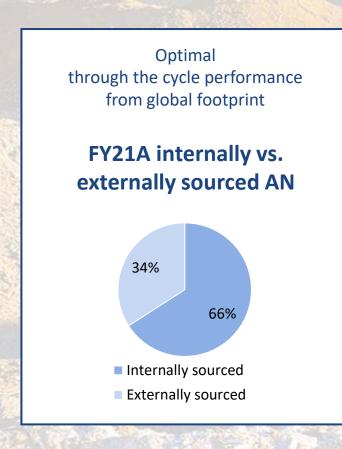
Contribute to underlying improvement in ROIC

# Optimise IS supply chain Improve efficiency, security of supply and reduce costs Debottleneck AN Moranbah, LOMO and Cheyenne Expand regional manufacturing capability of proprietary booster formulation



## Managing the nitrogen market

Leading manufacturing footprint generates optimal margin and cash flow management





#### **Internally sourced AN**

Strong manufacturing margin captured, underpinned by gas backed portfolio

US is c.80% internally sourced

DNAP is c.50% internally sourced



#### **Externally sourced AN**

Third party AN delivers capital benefits through the cycle

Trading margin exposure well managed

Solid global partnerships



#### **Downstream explosives**

Balanced exposure gives us upside in margins, security of supply and downside protection with limited exposure to high risk jurisdictions

3rd party pass through

Residual commodity exposure

Integrated supply and optimal partnerships results in consistent and predictable working capital management







## Practical customer led technology

End-to-end technical explosives blasting solutions drives strong demand profile through the cycle



- Field technicians work closely with our customers

  Safety, productivity and sustainability governs our approach

  Blasting optimisation is our focus and where our customers value our global expertise
- Significant suite of technology that wins in the field today
- Exciting next generation technology offering to be deployed into attractive markets







Next generation emulsions, detonators, and delivery systems optimised through our integrated digital systems enabling miners to:



2 Extract minerals from difficult locations

Operate in labour limited jurisdictions



## **End market opportunities**

Strong opportunities to drive earnings growth across our key exposures

	Revenue opportunity	Margin opportunity	
	<b>•</b>	<ul><li>⊕</li><li>⊕</li></ul>	
Q&C			#1 positions in US and France with advantages and options to extend leadership
Future facing minerals			Energy transition driving runway of growth with technology offering well positioned
Precious metals			Solid growth with ongoing technology opportunities
Met coal			Privileged position with strong outlook
Thermal coal	<del></del>	_	Capacity diverted to growth opportunities
		Decline	Short term Medium term









## **Technology opportunities**

Innovation drives customer outcomes and unlocks multiple avenues of growth



## The need for innovation is expanding

Energy transition driving volumes

Copper supply expected to miss demand by 9m/t by 2030<sup>1</sup>

Global green ammonia expected to reach US\$5.4bn by 2030<sup>2</sup>

Productivity & safety

## Innovation driving additional growth

Smaller miners to increase participation in innovation

Increasing Tier 2 and 3 orebodies

Mining safety and productivity targets accelerating

Underpenetrated markets

## Technology unlocks expansion



Dyno Nobel has presence in <50% of markets



c.66% of market is directly aligned to our leading offering<sup>3</sup>



c.6-9% of global detonator demand is currently electronic<sup>4</sup>

## **Market opportunities**

Dyno Nobel to make investments to continue to deliver consistent underlying growth

#### **North America**

- Emulsion and partnership expansion to address under-representation in specific US regions and commodities
- New greenfield and brownfield customer projects
- Investment opportunities in Canada and Mexico

#### **South America**

- Evaluate bulk supply through strategic partnerships
- Technology well suited to region's skew towards future facing minerals

#### **Asia**

- Continue transition to higher value added products and services
- Continue to grow in precious metals and future facing minerals

#### **Australia**

- Grow with customers through key project expansions
- Strong runway of future facing minerals growth through leading technology offering
- Progress green ammonia with Keppel / Temasek

#### **Europe**

- Integrate Titanobel and expand presence
- Strong runway of technology penetration across Q&C and future facing minerals markets
- Assess select opportunities to support Titanobel footprint

#### **Africa**

- Leverage Titanobel hub to enter select markets
- Grow with key global clients



## DYNO Dyno Nobel

## **Investment opportunities**

Pipeline of exciting investment opportunities under evaluation



Pipeline of opportunities to accelerate via strong balance sheet

	Opportunities
Bolt-ons, partnerships or distribution arrangements Australia, North America, South America, Europe and select African and Asian regions	<b>\</b>
Supply chain and manufacturing capability  Fast track: Debottlenecking AN, waste mine gas and various capabilities	<b>//</b>
Explosives and select mining technology investments  Blast and ore modelling, mapping and predictions	<b>✓</b>
Invest in adjacent categories  Drill and blast	<b>✓</b>
Transformational investments or partnerships Unlocked via pureplay explosives exposure	<b>✓</b>
Global green ammonia feedstock opportunities	<b>✓</b>



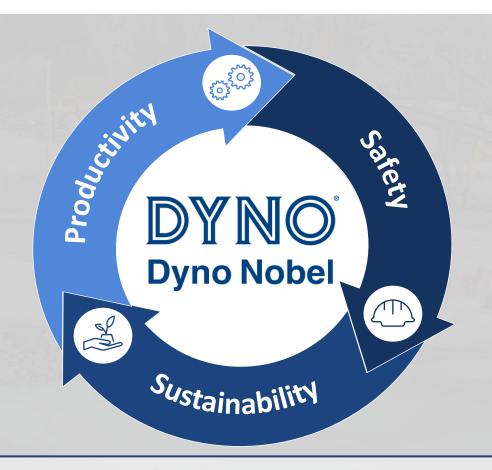
## It starts with innovation



Technology led increases in productivity, safety and sustainability

Optimise efficiency through technologically driven automation

Increase blasting accuracy



Automated delivery services leading to better and safer use of customer workforce

Safe and reliable connectivity

Minimise over blasting and environmental impacts

Reduce emissions from the manufacture of ammonium nitrate

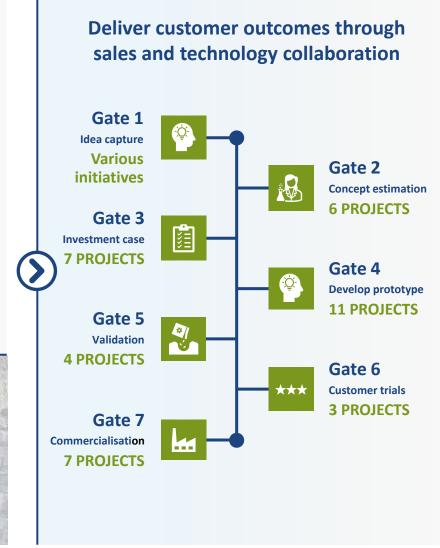
## Our approach to technology wins

DYNO Dyno Nobel

Next generation technology that drives customer value and wins share

- Solve customer needs with leading user friendly solutions
  - Collaboration, practical solutions and speed to market derives significant value
  - Our technology secures relationships, creates stickiness and generates pull-through
  - Strong returns through investment discipline
- Sales and technology collaboration <u>ensures</u> technology is adopted
- Strategy remains unchanged our track record speaks for itself
- Moving into a commercialisation phase of several game changing solutions









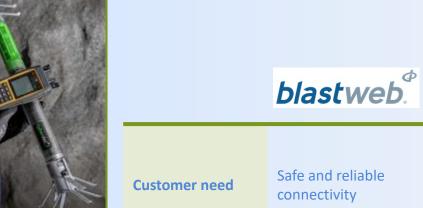
Increasingly complex and new methods are required to remove people from danger zones











**Opportunity** 



Becomes integral part of infrastructure Strong retention "hook" remote loading and removes people from hazards

Partnerships enable

DYNOBULK

**Automated delivery** 

systems

Safety of people near

the face

Future of mining systems envisaged **Industry leading** expertise and solutions strengthen partnership

with customer

Best in class system enables improved safety, reduced blast

**Hot & Reactive** cyberdet 1

Hostile conditions and unplanned detonation

TITAN

**Ground Emulsions** 

Complex blasting in stressed underground environment

**Customised solutions** suited to the specific mine conditions cycle and increased ore

> Strong interest with long runway of opportunities

recovery

## **Solutions – Future facing minerals**



Break down operational silos, highlight bottlenecks and simulated blast designs to drive customer decisions











Flexibin MPU<sup>1</sup>

Cu	sto	me	er r	need

Variable fragmentation results

Repeat visits to locate holes leads to human error

Large variation in blasted rock impacts mill efficiency

**Inefficient logistics** 



Our competitive advantage:

Optimal blast outcome from precise energy placement

Differential GPS co-ordinates hole identification to <1m accuracy

Fast predictive models combined with industry leading support

Optimise bench loading efficiency through adjustable MPU<sup>1</sup>

#### **Opportunity**

Patented differentiator with strong adoption and long runway of opportunities

Better and safer utilisation of customer workforce Strengthen customer relationship through value-add understanding of operation

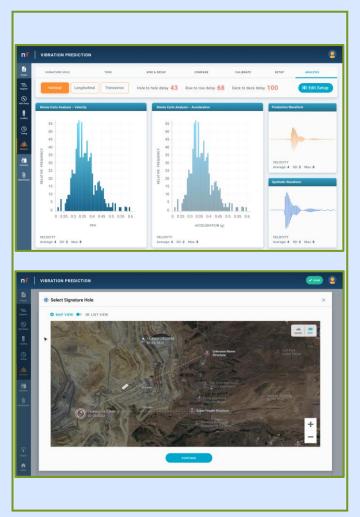
Potential to reallocate MPU<sup>1</sup> equipment and workforce to new growth site

(1) Mobile processing unit.





Quarries often close to communities and our solutions drive successful accuracy and compliance requirements





# Data intelligence

## **Digital integrations – Nobel Fire**











3 Blast reporting



**Blast data mining** 





**Desktop and mobile** integration



#### **Design data**

• Drilling, loading and timing plan

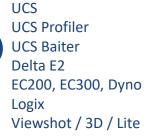




integration

Field data

**Desktop and mobile** 





**Desktop** integration



#### **Compliance data**

- Blast report
- Field data
- PDFs



**Desktop** integration



#### **Blast data**

- General/cost
- Seismic
- Truck utilisation







- Drilling, measuring and loading
- Timing

## **Preparing for the future**



Strong pipeline with divisional collaboration driving the future blasting vision

Phase	Delivered	Development Pipeline		
Workstream	Current	Short Tern	n Medium 1	- erm
Bulk product solutions and premium emulsions  Bulk product premium premium emulsions	Emulsions for adverse mining conditions	Safer sensitisation		Improved storage quality
Advanced initiation systems cyberdet. I	Enhanced safety and reliability features	Next generation boosters	Next generation cyberdet	Automated initiation systems
Automated delivery systems	Customised MPU <sup>1</sup> solutions	Digital MPU offering	Reduced emission MPU <sup>1</sup>	Automated MPU <sup>1</sup>
Connected Bench  FDM When Fragmentation Matters		Blast design software update	Advanced blast prediction offering	Connectivity throughout delivery system and value chain

(1) Mobile processing unit.



## **Divisional highlights**



#1 US business with attractive outlook and track record of consistent growth

#1 US position underpinned by our leading Q&C and precious metals positions

- Extensive North American integrated footprint providing access to quality customers and key markets
- Competitive advantage through US integrated supply chain and leading technology bundles suited to hard rock and future facing minerals

Attractive opportunities to accelerate growth including expansion within core and new markets



## **WALA** highlights

DYNO Dyno Nobel

Significant competitive advantage for growth

Provides fuel for growth at leading economics in a tight market

1/3 available for downstream growth

- Provides strategic flexibility to Dyno Nobel's strategy
- Flexibility to partner to unlock growth or capital

Below the 50th percentile on ammonia cost curve

On track for investment payback by 2024

- Targeting world-class reliability
- Cooler and boiler installation on track for CY23



Location	Waggaman, Louisiana, US	
Capacity	Nameplate capacity of 800,000 metric tonnes p.a.	
Contracts	100% contracted, 1/3 Dyno Nobel, 1/3 Cornerstone, 1/3 Trammo	
Asset age	c.8 years	
Emissions reduction	Sequestration targeting 2025 commissioning c.30% reduction in Dyno Nobel Group emissions profile <sup>1</sup>	

## **WALA** uplift



#### Strong growth upside from reliable nameplate production

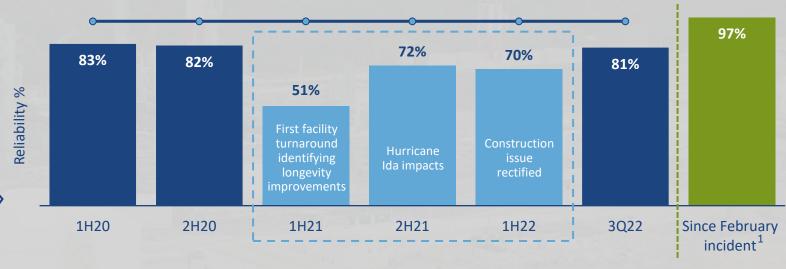
- Significant investments in reliability and operational standards
- 97% reliability achieved following the February incident restart<sup>1</sup>

Reliability campaign success over long term expected to drive incremental returns

Reliable production to ensure capture of commodity super cycle profits



Trending towards improved baseline reliability > targeting 95% production reliability



#### **Investment to increase reliability**



Increased fixed cost spend in order to improve plant reliability ahead of the turnaround and beyond



Total turnaround spend of c.**US\$57m** deployed to improve long term reliability



Upgrade to cooler, fan and steam and power generation will solidify standalone reliability

- Recent investment

(1) Period reflects 16-April-2022 to 22-August-2022.
51

## Our customer value proposition



Maximising customer returns from mine to market

## **Continued customer wins across** precious metals and Q&C Footprints make us competitive in key North American markets Differentiated products and technology Integrated approach provides consistency across channels Recent Q&C tender cycle showed customers value our offering Wins in precious metals providing opportunities in key basins including Arizona copper, Eastern Canada and Arctic metals Americas revenue by end market: 27% Coal 43% 43% 40% Q&C

35%

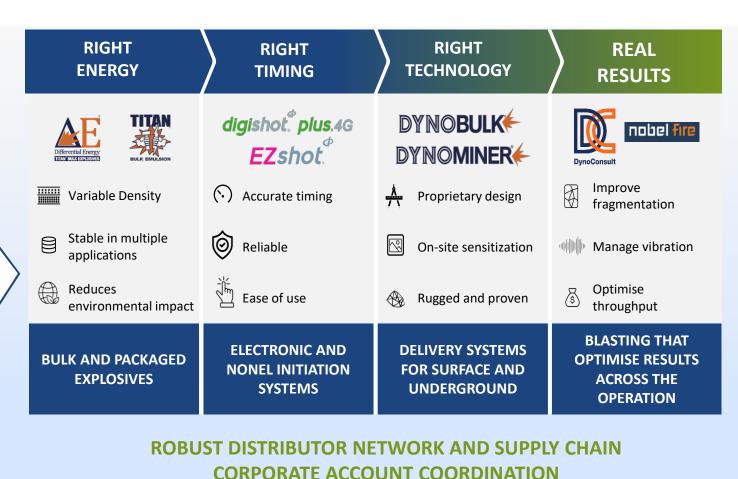
FY20

**FY19** 

39%

FY21

■ B&PM



**TECHNICAL EXPERTISE** 

Delivering a suite of programs that create and capture value before, during and beyond the blasting process

# How we win

# How we play

## **Our growth ambition**

DYNO Dyno Nobel

Become a 1 million tonne p.a. ammonium nitrate market leader in the Americas

**Growth targets over medium term:** 

Ammonium nitrate	Detonators
740kt (2021) to > 1mt	4 m/u detonators (2021) > 5 m/u

Visibility over strong pipeline to achieve ambitions



- Maintain a commitment to world class safety
- Continued earnings growth and share gains while maintaining or growing margin
- Targeting share gains underpinned by best in-field technology solutions
- Thermal coal volumes redirected to drive growth
- Supply chain automation driving reduced cost of business
- Core market expansion into underrepresented key deposit regions
- Continue focus on LATAM expansion

66 Our longer term ambition is to take our #1 US business and grow to be the leading business across the Americas 99

Game-changing next generation technology suite supporting investments into organic expansion



**Canada and Mexico:** Organic expansion coupled with JV and distribution partnerships

**LATAM:** Leverage integrated US AN position to unlock growth across multiple attractive key deposit regions, including assessment of inorganic opportunities

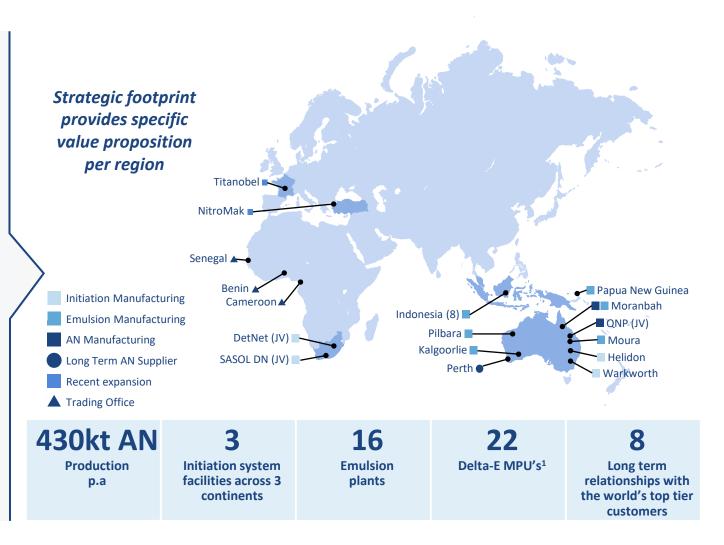


## **Divisional highlights**



Leading business operating in key international locations servicing world's largest customers

- Number #1 and #2 in all our key markets; Australia, Indonesia, France and Turkey
- Business underpinned by our position in world's best metallurgical coal and iron ore deposits
- World-class facilities with clear opportunity to improve efficiencies and reduce emissions
- Significant quality of earnings improvement through technology based value propositions
- Recent investment in Titanobel provides beachhead to EMEA region



(1) Mobile processing unit.

## Moranbah



World-class facility, foundation for divisional earnings and focal point for decarbonisation

- **(2)**
- Highly strategic asset
- Best-in-class performance
- **(2)**
- Low cost position in close proximity to the world's best metallurgical coal region
- **(**)
- N2O abatement and further decarbonisation opportunities could make Moranbah the world's most sustainable Ammonium Nitrate plant
- Competitive gas supply secured to April 2026
- Positive pricing outlook driven by global nitrogen megatrends

#### Moranbah decarbonisation

- N20 Abatement expected online in 2024, reducing emissions by ~200ktCO2e p.a
- Opportunity under evaluation to use waste mine gas in manufacturing process
- Proximity to customer greatly reduces scope 3 emissions



Location	Moranbah, Queensland, Australia	
Capacity	Nameplate capacity of 330,000 metric tonnes p.a.	
Contracts	100% contracted with foundation customers	
Asset age	c.10 years	

## Our customer value proposition

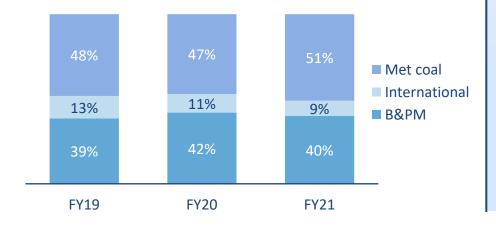


Growing value through application of customer focussed technology

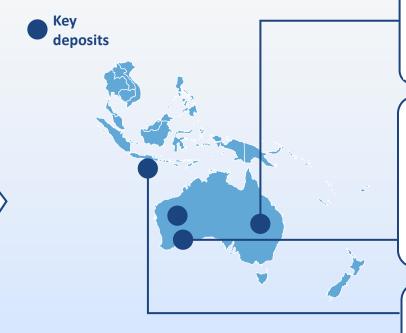
## **Growing value in core market segments**

- Maintain #1 or strong #2 position in each core segment
- Technology alliances with blue chip customers
- Continuous application of new technologies to grow customer and shareholder value

#### **Asia Pacific & International revenue by end market:**



## Flexible and targeted to the specific customers and resource regions



# blastweb. cyberdet 1 Differential Energy

#### **Our Eastern Australian proposition**

- Pre-eminent security of supply position
- Only supplier with two emulsion plants across key Bowen Basin points
- Total cost of ownership programs delivering improved productivity through blast design

#### **Our Western Australian proposition**

- Strong Delta E take-up for technical blasting requirements
- First to market with wireless detonators underground
- Continued growth in wired electronics, successful launch of Differential GPS feature

#### **Our Indonesia proposition**

- Leading supplier of premium detonators, assembled in-country
- Electronic detonator production line to be installed, target 2023
- Strong Delta E acceptance; majority of customers now converted

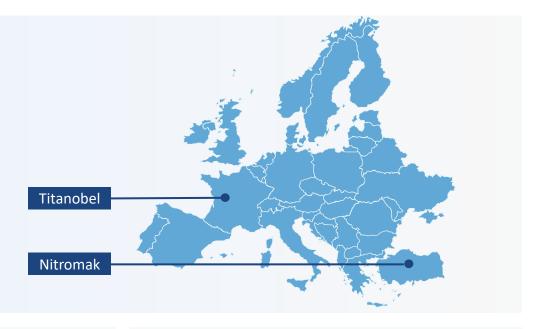
## **Extension of customer value proposition**



Titanobel is expected to drive meaningful expansion opportunities

## ✓ Excellent brand equity

- ✓ End to end product offering and strong distribution footprint
- ✓ Optimal AN exposure with pass through pricing
- ✓ Leading technology offering
- ✓ Low cost manufacturing from Turkey into the region



#### Market

- EMEA makes up over 30% of the global market
- Stable and reliable single digit market growth
- Quality mining activity across hard rock, critical commodities and Q&C, well suited to Dyno Nobel technology offering
- Fragmented market along national lines, predominantly serviced by smaller competitors
- Relative AN light exposure with pass through pricing

#### **Synergies**

Medium to long term objective to drive material earnings expansion through synergies

- Market opportunity for >1.5 million electronic detonators p.a. in Europe
- Convert existing and new customers to technology offering
- Integration and operational benefits with existing Nitromak business

#### **Geographic expansion**

- Access to select high quality African markets
- African growth to be customer-led and focussed on future facing minerals
- Opportunity to consolidate fragmented market
- No presence in high risk jurisdictions including Russia

## **Our growth ambition**

To be a leader in all of our key markets

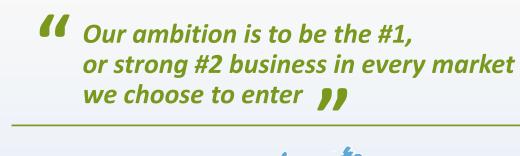
#### Growth ambitions over medium term:

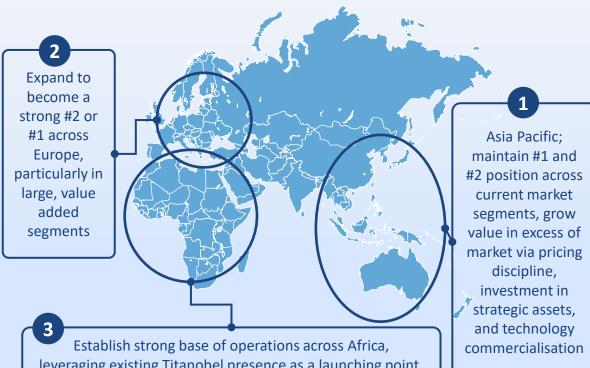
- Grow share in new markets
- Apply technology to grow value for both customers and shareholders
- Debottleneck and decarbonise Moranbah
- Automate detonator manufacturing at Helidon



- Maintain a commitment to world class safety
- Focus on robust security of supply for our customers
- Maintain strong customer relationships
- Deliver practical innovation to meet customer needs
- Focus our growth aspirations on regions that play to our strengths







leveraging existing Titanobel presence as a launching point.





# Be the clear leader in premium explosives solutions in selective global markets

## Technology led global competitive business

Leading customer centric technology offering

Quality assets competitively positioned on the cost curve

Sustainable earnings growth, progressive transition to low commodity exposure

## Clear pathway to transform our business

Clear pathway to Paris aligned emissions reductions

Transition of portfolio well developed

Sustainability capital investments to deliver returns > WACC

## Competitive and stable returns

Follow a disciplined capital allocation approach

Clear strategic investment choices

Favourably positioned to deliver sustainable earnings growth through the cycle

Competitive dividend delivering returns through the cycle

## Deliver competitive and sustainable returns



Transform the business with a disciplined approach to creating long term shareholder value

## **Bring our strategy to life**

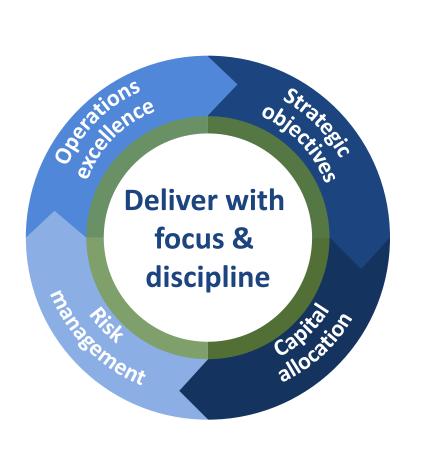


WHAT?

## **Short to medium term**



## Medium to long term



- Business strategically positioned post demerger
- Protect asset competitiveness and grow margins with high quality customers
- Drive sustainable value through disciplined capital allocation
- Deliver asset reliability of 95% and ensure feedstock security
- Accelerate technology development and commercialisation
- Target future facing mineral opportunities through technology offering and security of supply
- Prioritise and deliver attractive and sustainable investment opportunities

- Continue strategic growth momentum
- Follow disciplined capital allocation
- Deliver attractive, sustainable shareholder value through the cycle
- Build global premium customer base
- Continue to prioritise business expansion
- Deliver Paris aligned emissions reductions
- Introduce green ammonia feedstock as key differentiator
- Deliver next generation explosives technology

## **Capital allocation framework**



#### Capital allocation priorities – "How we allocate" 1

CAPITAL SPEND

RETURNS

Sustainability capital

1st
order
allocation

Sustenance capital

Sustainability capital

Small high return, short payback initiatives

A\$120m-150m p.a. and deliver 95% asset reliability Turnaround capital will be additional in the relevant year of planned execution

A\$100m – 140m in aggregate to 2030 Portfolio options IRR > WACC

Small investments target to mitigate inflationary impact in the business and drive continuous improvement

Net debt to EBITDA between  $1.0x-1.5x^2$ Leverage range has some flexibility for strategic initiatives

Range: 30% - 60% payout of NPAT

Dividend target at midpoint of range in periods of balance sheet robustness

2nd order allocation Expansionary growth\*

**Additional** 

shareholder returns

balance sheet

**Dividend policy** 

Larger growth investments at defined investment criteria

defined investment criteria

Consider all options for shareholders including share buy-backs, special dividends

Target balanced and sustainable returns to shareholders Qualifying investments to achieve at least IRR > 1.3x WACC

Focus on balancing returns given available capital to allocate

\*Targeting a rate of technology development spend appropriate to execute next generation technology development

#### Managing and optimising capital – "How we decide"

**Clear investment guidelines** 



And/ or

**Strategic partners** 



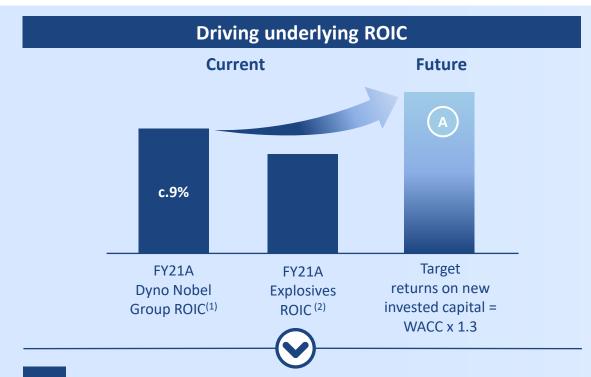
**Portfolio optimisation** 



**Appropriate funding** 

## Transform the portfolio sustainably and competitively







- Further integrate customer centric technology value offering
- Investments at premium to WACC to create value

How we grow

 Deliver low double digit ROIC¹ on average through the cycle



- Sustenance allocated first to ensure safe and reliable operations
- Discretionary capital reinvested to deliver sustainable growth
- Allocate capital to develop next generation technology
- Grow the portfolio in a balanced and structured manner, becomes less exposed to commodity cycles over time



## Deliver competitive earnings growth



Earnings trajectory progressively less exposed to commodity cycles

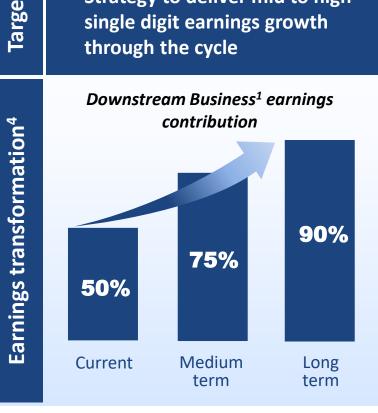
#### Manufacturing Downstream Business<sup>1</sup> Combined earnings profile<sup>1,2</sup> **Target** Strategy to deliver mid to high Manufacturing facilities producing Track record of growth and capital single digit earnings growth significant cashflow through the cycle discipline through the cycle Downstream Business<sup>1</sup> earnings Ensuring feedstock security and protect Accelerate and expand growth ambition contribution cost competitiveness post separation

Maximise returns by having a flexible approach to shaping manufacturing asset portfolio

Transition to meet Paris aligned emissions reductions targets<sup>3</sup>

Select best investments to transform and grow portfolio

Develop and deliver next generation technology



## Becoming the leading player in explosives



Our strategic scorecard underpins our underlying investment case

#### **Earnings**

Targeting to deliver mid to high single digit earnings growth through the cycle

#### Mix

Transform Dyno earnings composition profile over the medium term so that it has less commodity exposure<sup>1</sup>

#### **Targeted returns**

Deliver incremental investments at premium to WACC, to maintain at least low double digit ROIC<sup>2</sup> returns on average through the cycle

#### **Targeted leverage**

Target conservative net debt to EBITDA (1.0x - 1.5x) and maintain investment credit grade rating<sup>3</sup>

#### **Sustainability**

Achieve Paris aligned emissions reductions targets with investment case intact

#### **Dividend**

Dividend policy targeting 30% - 60% payout of NPAT

Better positioned to deliver consistent, competitive and sustainable shareholder value through the cycle

## Why invest in Dyno Nobel?



Leading explosives exposure in an attractive industry with deep and experienced management team

## **Attractive industry dynamics**



### **Dyno Nobel driving value through the cycle**



Underlying stable demand further fuelled by megatrends with opportunity to influence global sustainability



Tiered market with tier 1 performance driven by value add capabilities



Supply constraints supporting strong margins for integrated operators



Cost pass through capacity



Highest quality exposure to explosives with advantages:

- A Best on ground technology generating leading customer value
- (B) Advantaged and diversified exposures across regions and commodities
- C Longstanding relationships and technology partnerships with best miners
- Track record of returns delivered from capital deployed on technology
- (E) Clear pathway towards Paris aligned emissions reductions targets<sup>1</sup>



Driving towards world class operating reliability, delivery and growth in a tight and competitive market



Strong capital light growth outlook with clear ambition to be the clear global leader in premium explosives solutions



Significant cash generation underpinning strong balance sheet and attractive total returns to shareholders through the cycle